



Health Services
LOS ANGELES COUNTY

**Los Angeles County
Board of Supervisors**

Gloria Molina
First District

Yvonne B. Burke
Second District

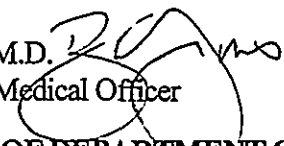
Zev Yaroslavsky
Third District

Don Knabe
Fourth District

Michael D. Antonovich
Fifth District

December 27, 2006

TO: Each Supervisor

FROM: Bruce A. Chernof, M.D. 
Director and Chief Medical Officer

**SUBJECT: NOTIFICATION OF DEPARTMENT OF HEALTH
SERVICES USE OF DELEGATED AUTHORITY TO
EXECUTE AMENDMENT NO. 5 TO THE REDDINET
SYSTEM SUPPORT AGREEMENT WITH THE
HOSPITAL ASSOCIATION OF SOUTHERN
CALIFORNIA (HASC)**

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

William Loos, MD
Acting Senior Medical Officer

This is to advise your Board that the Department of Health Services is exercising its delegated authority, approved by you on June 20, 2006 (attached), authorizing the Director of Health Services, or his authorized designee, to execute Amendment No. 5 to the ReddiNet System Support Agreement with HASC (County Contract No. H-207963), upon review and approval by County Counsel, Chief Information Officer, and the Chief Administrative Office, and notification of Board offices.

The Amendment is to allow for a fee increase of 6.32% for terminal maintenance fees to cover the additional costs incurred by HASC for microwave repeater site leases, staffing, equipment replacement and upgrades, and software maintenance for a new annual fee for Fiscal Year 2006-07 of \$39,732. Also, the Amendment includes a 4% increase for the consultant trainer fees allocation from \$110,000 to \$114,400. Both increases are for Fiscal Year July 1, 2006 through June 30, 2007, to provide ongoing support for the Reddinet System, a computerized communications system for emergency and disaster services between the County Medical Alert Center (MAC), as the Central Point, and 81 private and County hospitals. The 6.32% fee increase is below the 15% authorized by your Board. All other terms, conditions and restrictions remain unchanged and in full effect.

County Counsel has reviewed and approved Amendment No. 5 as to form.

If you have any questions or require additional information, please let me know.

BAC:cv
CD:4255

Attachment

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors

313 N. Figueroa Street, Suite 912
Los Angeles, CA 90012

Tel: (213) 240-8101
Fax: (213) 481-0503

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ADOPTED
BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

June 8, 2006

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JUN 20 2006

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Sachi A. Hamai
SACHI A. HAMAI
EXECUTIVE OFFICER

Dear Supervisors:

**APPROVAL OF AMENDMENT NO. 4 TO THE REDDINET
SYSTEM SUPPORT AGREEMENT, LOS ANGELES
AREA SYSTEM, (COUNTY CONTRACT NO. H-207963) WITH
THE HOSPITAL ASSOCIATION OF SOUTHERN CALIFORNIA
(All Districts) (3 Votes)**

CIO RECOMMENDED: ☒ APPROVE ☐ APPROVE WITH MODIFICATION
☐ DISAPPROVE

IT IS RECOMMENDED THAT YOUR BOARD:

1. Approve and instruct the Director of Health Services, or his designee, to sign Amendment No. 4 to the ReddiNet System Support Agreement, Los Angeles Area System, (County Contract No. H-207963) with the Hospital Association of Southern California (HASC), substantially similar to Exhibit I, to extend the term six months effective July 1, 2006 through December 31, 2006, with an option to further extend the term on a month-to-month basis, at the same rate, through June 30, 2007, at a total program cost of \$73,684 for the six-month term, partially offset by grant funding from the Health Resources and Services Administration (HRSA) in the amount of \$55,000, with an aggregate net County cost of \$18,684.
2. Delegate authority to the Director of Health Services, or his designee, to sign subsequent amendments to adjust services and to increase the terminal maintenance fee and consultant trainer fee which shall be limited to no greater than fifteen percent, effective upon agreement by the parties of any such fee increase through the ending term of this agreement, upon review and approval of the Chief Administrative Office, Chief Information Officer, County Counsel and notification to the Board offices.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION:

Board approval of this action will authorize HASC to provide ongoing support for the ReddiNet System, a computerized communications system for emergency and disaster services between the County Medical Alert Center (MAC), as the Central Point, and 81 private and County hospitals, until negotiation of a new agreement is completed.

FISCAL IMPACT/FINANCING:

The County maximum obligation is a total of \$73,684 for the six-month period, partially offset by grant funding from HRSA in the amount of \$55,000, with a net County cost of \$18,684. The Board's approval of delegated authority to adjust services and increase the terminal maintenance fee and consultant trainer fee will allow revisions to the services as necessary and adjustment of the fees to current

market rates. Any negotiated increase will not exceed fifteen percent of the existing fee. Funding for this Amendment is included in the Fiscal Year (FY) 2006-07 Proposed Budget and will be requested in future fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

The ReddiNet Emergency Communications System (ReddiNet), which has been operating since January 19, 1989, is a computerized communications system utilizing a computer controlled microwave linkage between the Medical Alert Center (MAC), as the Central Point, and 81 private and County hospitals including Harbor-UCLA, King-Drew, LAC+USC, and Olive View-UCLA Medical Centers, Rancho Los Amigos National Rehabilitation Center and High Desert Health System.

ReddiNet is utilized on an ongoing basis to: 1) monitor the diversion status of the workload affecting emergency departments to determine the most appropriate hospital to which a 9-1-1 ambulance patient will be transported; 2) inform hospitals of incoming 9-1-1 patients; and 3) transmit and receive information from hospitals during a disaster.

ReddiNet provides an invaluable tool for determining the real time status of emergency departments throughout the County. This information is readily available to paramedic base hospitals and is used to determine the most appropriate hospital to which a 9-1-1 patient is transported. All paramedic base hospitals, including Harbor-UCLA, King-Drew, LAC+USC, and Olive View-UCLA Medical Centers, are required to install and maintain ReddiNet. Hospitals not equipped with ReddiNet are not permitted to divert paramedic 9-1-1 patients. Other entities which utilize ReddiNet include paramedic ambulances for the Los Angeles City Fire Department, Los Angeles City Fire Dispatch, Verdugo Dispatch and the Los Angeles County Emergency Operations Center. ReddiNet provides for the broadcasting of information to hospitals of suspected bioterrorism activity that could impact their emergency departments. Suspected agents, decontamination procedures and treatment protocols can be transmitted on ReddiNet.

On December 7, 2002, the Board approved a replacement agreement in order to continue HASC's ReddiNet services, effective January 1, 2003 through June 30, 2005.

The Board has approved subsequent amendments, with the most recent Amendment No. 3 approved on March 21, 2006 to continue to provide ongoing support for emergency and disaster management with a terminal management fee increase for hardware insurance premiums, and software maintenance, and a fee increase for the Bioterrorism Program for purchase of additional licenses for internet access, software modification and a consultant trainer.

Amendment No. 4 will allow HASC to continue providing support for emergency and disaster management services through ReddiNet while the Department concludes negotiations with HASC to enter into a new agreement for the provision of ReddiNet services.

The Agreement may be terminated by either party with the provision of 90 days prior written notice.

County Counsel has approved the amendment (Exhibit I) as to form.

Attachment A provides additional information.

CONTRACTING PROCESS:

The ReddiNet System was designed and developed by HASC under a sole source agreement with the County. The Department is not aware of any other system which provides the same benefit of rapid response in the event of a disaster to enable hospitals to divert patients to other hospitals with available beds. The system is a network system and has proven effective since its implementation in 1989.

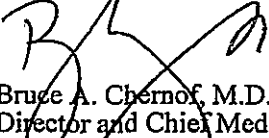
The Honorable Board of Supervisors
June 8, 2006
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IMPACT ON CURRENT SERVICES (OR PROJECTS):

Approval of the amendment is essential for the continuation of a reliable countywide emergency and disaster communications system with hospitals and associated emergency service providers.

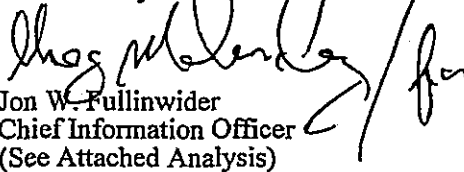
When approved, this Department required three copies of the Board's action.

Respectfully submitted,


Bruce A. Chernof, M.D.
Director and Chief Medical Officer

BAC:cv
BLETCD4227:CV

Reviewed By:


Jon W. Fullinwider
Chief Information Officer
(See Attached Analysis)

Attachment (2)

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors

SUMMARY OF AGREEMENT AMENDMENT1. Type of Service:

Ongoing support services for the ReddiNet Emergency Communications System at six County-owned facilities.

2. Agency Addresses and Contact Persons:

Hospital Association of Southern California
 515 S. Figueroa Street, Suite 1300
 Los Angeles, California 90071
 Attention: Cathy Winans, Senior Vice President
 Telephone: (213) 538-0700 Fax: (213) 629-4272
 Email: cwinans@hasc.org

3. Term:

Effective July 1, 2006 through December 31, 2006, with an option to renew on a month-to-month basis through June 30, 2007.

4. Financial Information:

<u>Facility</u>	<u>No. of Terminals</u>	<u>Services Fees</u>		
		<u>*Terminal Management</u>	<u>**Consultant Trainer</u>	<u>To</u>
Central Point (MAC)	3	\$ 0	\$ 55,000	\$ 55,000
LAC+USC MC	2	\$ 3,336	\$ 0	\$ 3,336
Harbor/UCLA MC	1	\$ 2,892	\$ 0	\$ 2,892
King/Drew MC	1	\$ 2,892	\$ 0	\$ 2,892
Rancho Los Amigos NRC	1	\$ 2,892	\$ 0	\$ 2,892
Olive View/UCLA MC	2	\$ 3,336	\$ 0	\$ 3,336
High Desert HS	2	\$ 3,336	\$ 0	\$ 3,336
Total Cost:	12	\$ 18,684	\$ 55,000	\$ 73,684
NOTE: Total Fee:		\$ 73,684		
*County Funding:		\$ 18,684		
**Grant Funding:		\$ 55,000	from Health Resources and Services Administration	

5. Facilities to be served:

The system is in operation at Harbor/UCLA, King/Drew, LAC+USC, and Olive View/UCLA Medical Centers, Rancho Los Amigos National Rehabilitation Center and High Desert Health System.

6. Approvals:

Emergency Medical Services: Carol Meyer, Director
 Contracts and Grants Division: Cara O'Neill, Chief
 County Counsel: Edward A. Morrissey, Deputy County Counsel

CIO ANALYSIS

AMENDMENT NO. 4 TO REDDINET EMERGENCY COMMUNICATIONS SYSTEM AGREEMENT NO. H-207963 WITH HOSPITAL ASSOCIATION OF SOUTHERN CALIFORNIA

CIO RECOMMENDATION: ☒ APPROVE ☐ APPROVE WITH MODIFICATION
☐ DISAPPROVE

Contract Type:

☐ New Contract ☒ Contract Amendment ☐ Contract Extension
☐ Sole Source Contract ☐ Hardware Acquisition ☐ Other

New/Revised Contract Term: Base Term: 6 months # of Option Yrs: 6 months

Contract Components:

☐ Software ☐ Hardware ☐ Telecommunications
☒ Professional Services

Project Executive Sponsor: Carol Meyer, Director, Emergency Medical Services

Budget Information :

Y-T-D Contract Amount	\$358,396
Requested Contract Amount	\$ 73,684
Aggregate Contract Amount	\$432,080

Project Background:

Yes	No	Question
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project legislatively mandated?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project subvented? If yes, what percentage is offset? 75 percent offset by federal funding.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Is this project/application applicable to (shared use or interfaced) other departments? If yes, name the other department(s) involved?

Strategic Alignment:

Yes	No	Question
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project in alignment with the County of Los Angeles Strategic Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Is this project consistent with the currently approved Department Business Automation Plan?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project's technology solution comply with County of Los Angeles IT Directions Document?
<input checked="" type="checkbox"/>	<input type="checkbox"/>	Does the project technology solution comply with preferred County of Los Angeles IT Standards?
<input type="checkbox"/>	<input checked="" type="checkbox"/>	This contract and/or project and its milestone deliverables must be entered into the Information Technology Tracking System (ITTS). This simply is a maintenance agreement.

Project/Contract Description:

The Department of Health Services (DHS) is requesting your Board to delegate authority to the Director and Chief Medical Officer of Health Services, or his designee, to sign Amendment No. 4 to the ReddiNet System Support Agreement (County Contract H-207963) with the Hospital Association of Southern California (HASC).

This Amendment will provide the following:

1. Extend the term six months with the option to further extend the term on a month-to-month basis and increase the contract sum by \$73,684, for a total of \$432,080.
2. Authorize DHS to sign subsequent amendments to adjust services and to increase the terminal maintenance fee and consultant trainer fee which shall be limited to a 15% annual increase, upon review and approval of the Chief Administrative Office, County Counsel, Chief Information Office, and notification to the Board offices.

Background:

The ReddiNet System implemented in January 1989 is a networked messaging system between the Emergency Medical Services Agency's Medical Alert Center (MAC), as the Central Point, and 81 hospitals including the six (6) County-operated hospitals in Los Angeles County. The original Agreement with HASC, which was approved by the Board on May 5, 1998, provided for ongoing system support services at the County-operated hospitals and MAC. Subsequently, your Board renewed the Agreement and approved Agreement Amendment No. 3 to the Agreement, to continue these support services at these County facilities through June 30, 2006.

The proposed Amendment, if authorized by your Board, will allow continued support services for emergency and disaster management, while the County and HASC complete negotiations of a new long-term agreement, which have continued longer than anticipated.

Project Justification/Benefits:

The ReddiNet System provides emergency and disaster communications for the MAC and 81 private hospitals within the County. It is used to monitor hospitals' emergency department diversion status, used by hospitals and paramedics to determine hospital destinations of 9-1-1 ambulance patients. The system also transmits and receives information from hospitals and the MAC during disasters. The six-month extension will allow the County and HASC time to complete negotiations to enter into a new long-term agreement.

Project Metrics

This is a maintenance agreement for an existing operational system and the metric is that the system will continue to operate reliably.

Impact On Service Delivery Or Department Operations, If Proposal Is Not Approved

This is a proprietary software and there is no other source of maintenance support. DHS' disaster response capability would be compromised because emergency departments and the MAC would be unable to communicate status.

Alternatives Considered:

The ReddiNet System is the only emergency and disaster communications system network linked to hospitals. There are no other vendors that can provide the system modifications and maintenance currently provided by the ReddiNet technical staff.

Project Risks:

None

Risk Mitigation Measures:

None

Financial Analysis:

This amendment will increase the contract sum by \$73,684. The funding for this amendment is offset by \$55,000 in federal grant funding from Health Resource and Services Administration and Centers for Disease Control.

CIO Concerns:

None.

CIO Recommendations:

My office supports this action and recommends approval by the Board.

CIO APPROVAL

Date Received: 05-29-2006

Prepared by: Khaled Tawfik

Date: 05-30-2006

Approved: 

Date: 6/8/2006